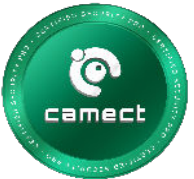


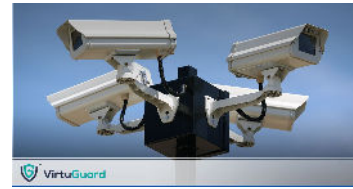


# VirtuGuard™ Powered By Camect



*“Great Partnerships Drive Great Results”*

# What is VirtuGuard



- Using IP based cameras, radars, thermals, speakers and alarm sending devices, our US-based Command Center(s) monitors signals and proactively prevents crime
- We integrate with 100's of vendors directly
- We add 3rd party AI for different use cases such as line breaks, loitering, firearm detection and many more use cases
- Camect is ideal solution for tech we do not connect with directly, as long as the camera can generate RTSP stream or is Onvif compliant we can pull into our Central station
- VirtuGuard™ uses Immix software, which allows agents to receive signals in 1 place vs trying to monitor 100s of VMS's

<https://www.bossecurty.com/virtuguard/>



## Top Vertical Markets for VirtuGuard™/Camect

- **Automotive Dealerships (New & Used)**
- **Construction Sites**
- **Logistics & Distribution Centers**
- **Multi-Family Residential / Apartment Complexes**
- **Cannabis Industry (Grow, Dispensary, Distribution)**
- **Retail (High-End / Big Box / Convenience)**
- **Scrapyards & Industrial Lots**
- **Education (K-12 & Higher Ed Campuses)**
- **Commercial Real Estate (Office Parks, Warehouses)**
- **Places of worship (Churches, Temples, Synagogues etc)**



# VirtuGuard™ Partnership Options

## White Label Our Services as Your Own

When you white label VirtuGuard™, we provide the remote video monitoring services to your clients while your company prospects and closes sales. Under this partnership, your company maintains a direct relationship with your client, while BOS Security, Inc. is a silent partner in the background.

BOS Security, Inc. will invoice your company for wholesale services and then you will invoice your client, adding your own margin.

## Refer VirtuGuard™ for Recurring Monthly Revenue (RMR) Development

Within a RMR agreement, you provide your clients' contact information to BOS Security, Inc. This includes a database of clients to contact for prospecting. We will work directly with the client, supplying customer service, billing, etc. BOS Security, Inc. then invoices the client a market rate and pays your company the RMR.

## Learn More About VirtuGuard™ Partnerships

If your company is interested in the opportunity to partner with BOS Security, Inc. to provide your clients with VirtuGuard™ interactive remote video monitoring, please use the contact information below to speak with our security experts.

When you partner with us, you can trust that VirtuGuard™ will add value to the products you sell your clients. With your products, we manage events with care, discretion, and lasting impact. We look forward to serving your business and enhancing all your and your clients' security needs, 100% satisfaction guaranteed.



[partner.virtuguard.com](https://partner.virtuguard.com)

To learn more about this opportunity.



**706-510-6512**

To speak with the VirtuGuard™ experts.

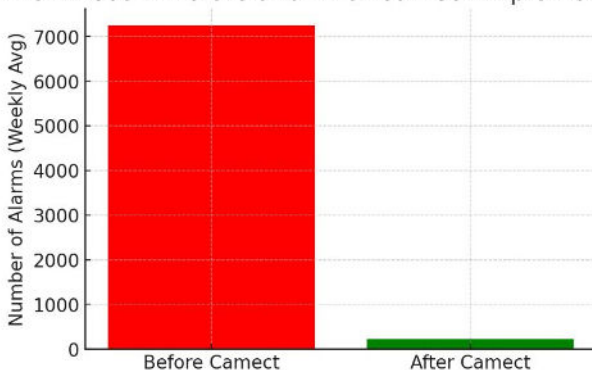


**VirtuGuard**

# Camect - BOS Case Study

## [Case Study: VirtuGuard™ False Alarm Reduction with Camect - BOS Security](#)

Alarm Count Before and After Camect Implementation



After the Camect Smart Camera Hubs were installed at the site, false alarms received by the VirtuGuard™ Command Center were reduced by **97.1%**. Activity like weather, foliage, bugs, and lighting that was previously triggering false alarms were filtered out by Camect, freeing time and resources for Monitoring Agents. The significant reduction in nuisance alarms allows Monitoring Agents to reserve time and attention for genuine alarms from the site. Genuine security breaches like trespassing, loitering, and theft will not be missed or dominated by false alarms.

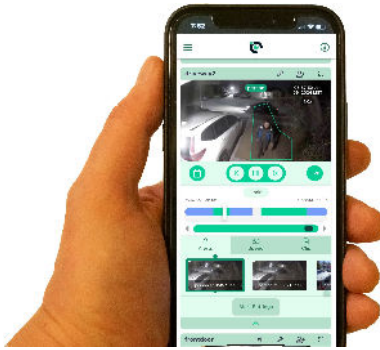




# Camect

Smart. **Secure.** Simple.

- On Site Edge Analytics
- Pulls in Speakers for Automated & Live Talkdown
- 100% Local AI - Not Cloud Based
- Low Power Usage & Internet Bandwidth
- Multi-Site configuration and management from Web UI and app





# Camect and VirtuGuard Architecture

Take a Proactive Approach to Crime Prevention  
Integrate to VirtuGuard with Camect



Object Detected  
Event Triggered



RTSP Stream  
ONVIF Protocol

 camect



 VirtuGuard

Immix/Immix  
Site-Link





# Common Applications



Retail & Outdoor Inventory



Energy & Infrastructure



Multi-Family



Construction



# Camect Actionable Detections

Bus Bicycle  
Car Motorcycle  
Person Pickup  
Truck



Safety Vest Hard Hat  
Fall Tampering  
Camera Health

Bear Bird Cat Spider  
Dog Deer Fox Mouse  
Rabbit Raccoon Skunk  
Squirrel Unknown Animal

Person Detected



UPS Truck Detected



Hard Hat & Safety Vest Detected

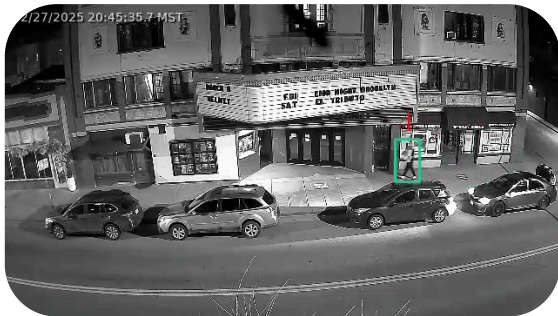


Fox Detected





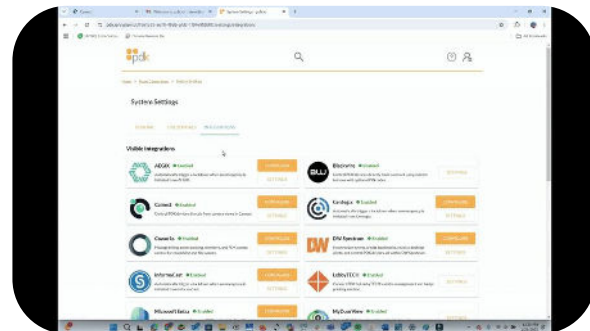
# Advanced Deterrent Features



- Advanced Loitering
- Directional Line Cross
- Restricted Area



- Activation of Strobes Live Talkdown
- Zoned and Tiered Automated Talkdown
- Instant Dispatch Communication



- Various Partner Integrations
- PDK, Eagle Eye, Ai-Rgus, Meraki, RapidSOS



# Industry Leading Accuracy



Detects in Low Light  
and Thermal

↑  
Ignores Bugs  
→



Sees Through Rain  
↑





# Available in Four Models





Question and Answer Session?

Emails: [kevin.vettorel@bossecurity.com](mailto:kevin.vettorel@bossecurity.com)  
[scott@camect.com](mailto:scott@camect.com)  
[brad@camect.com](mailto:brad@camect.com)